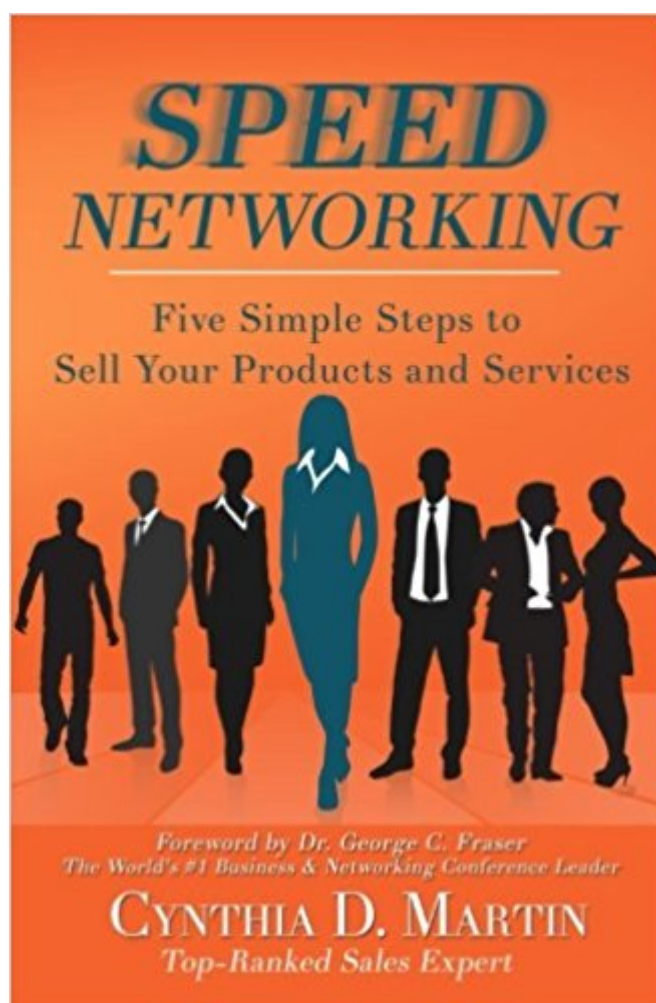


The book was found

Speed Networking: Five Simple Steps To Sell Your Products And Services



Synopsis

Speed Networking is so much fun when you know how to do it! This book has a unique approach to teaching a concept of speed networking. It empowers and reignites you to want to network again. You will learn how to start brilliant business conversations, engage your potential buyers, and still feel good about yourself. There are two main reasons that entrepreneurs and side hustlers do not like to participate in networking events. The first is most people lack confidence in what to say or how to start a conversation. The second is others don't want to listen to people whose dialogue is too lengthy, extremely boring and forgettable. Which person are you? The 5 Step Speed Networking Method in this book teaches you how to easily and confidently develop quick, powerful words to network your way through any situation. Networking is a skill that can be practiced and made into a precise art form. This book gives you step by step method that helps you become a speed networker who will grow your business, build your brand, and support your community. After reading this book, you become the artist of your words. You will look forward to attending more networking events. You can use what you learn to enhance your social media interactions. You will easily start random conversations with anyone.

Book Information

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Customer Reviews

Cynthia D. Martin is a graduate of the University of North Carolina at Chapel Hill. She enjoys teaching, writing, and inspiring people to do exactly what brings them joy. Cynthia is a top-ranked sales expert with seventeen years of professional sales experience. Her passion is building strong client relationships that lead to collaborative wins for everyone involved. She founded DC Speed

Networking to teach others how to use powerful words to sell your products and services. She teaches her 5-Step Speed Networking Method at conferences and seminars. Cynthia hosts and facilitates speed networking events for sales organizations, entrepreneurs, side hustlers, and small business owners throughout the Washington, DC metropolitan area. She is also co-partner with The Comprehensive Dental Continuum, LLC where she creates, develops, and executes the marketing and sales strategies for the company. Cynthia is the mother of two daughters and a dog.

Great book! I recommend it for the person who sincerely wants to succeed and meet other networking entrepreneurs along the way! Great seller!

This book opened my eyes to a whole new paradigm for networking. Now I focus on quality, not quantity, and I love networking. Although I am a pretty social person, this book showed me how you can connect with someone on a deep level for both genuine connection and profit. I love the fact that I actually know how to make a connection! I'm going to implement these strategies immediately. Also, it wasn't just all about the techniques, Cynthia implanted some new beliefs into my mind. I used to be a person that wanted to get something now I'm going to be a person who gives. A person that GIVES VALUE! From this day forward I will deliver more value in the marketplace. I would definitely recommend this to a friends or business partner. Thank you Cynthia!

Excellent book! Each of the 5 steps are easy to understand and implement using the examples and exercises at the end of each step. Reading the book will give you the necessary tools to effectively communicate with others whether you're selling a product, presenting a business idea to investors or how to conduct yourself on a job interview!.....highly recommend to all college students!

This book is about more than giving you tools to thrive in the business world. It is also a guide to helping you thrive in life! We all knew people who are financially wealth but spiritually bankrupt. Cynthia knows how to walk in both worlds. You will not be disappointed!

I recommend that if you're interested in networking you should purchase this book. Awesome read and the 5 steps was very easy to follow. I network daily on my job and this book open my eyes to doing things with more confidence.

A great read. The author gets to the point quickly and tips are provided that can be easily applied in

social encounters even for the timid and/or introvert personalities.

There is no book like it that will break down the fundamentals of how to speed network, for all ages!

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